



# 2816 WWI 2019 Performance Presentation



2019/7/23





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# Agenda

- Business Overview
- Business Performance
- Financial Profile
- Corporate Social Responsibility





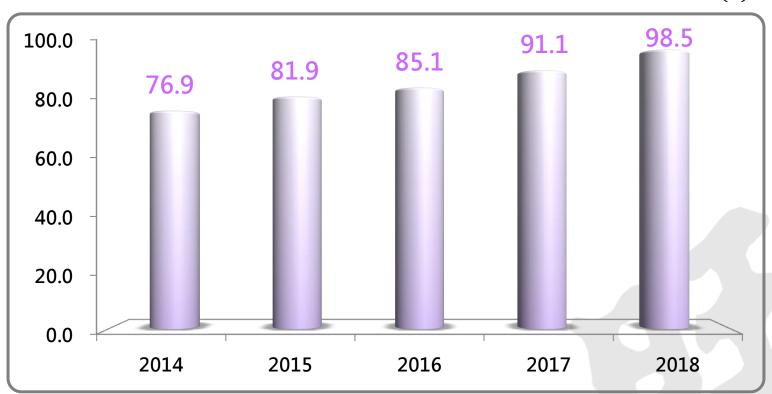
## **Business Overview**





#### **Written Premiums**

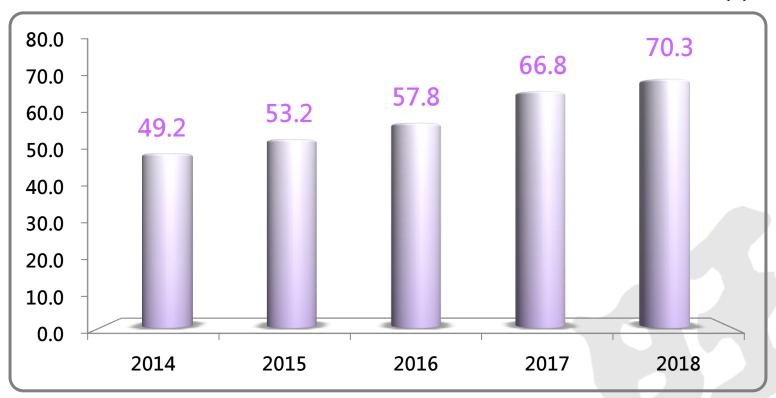
UNIT:NT(B)





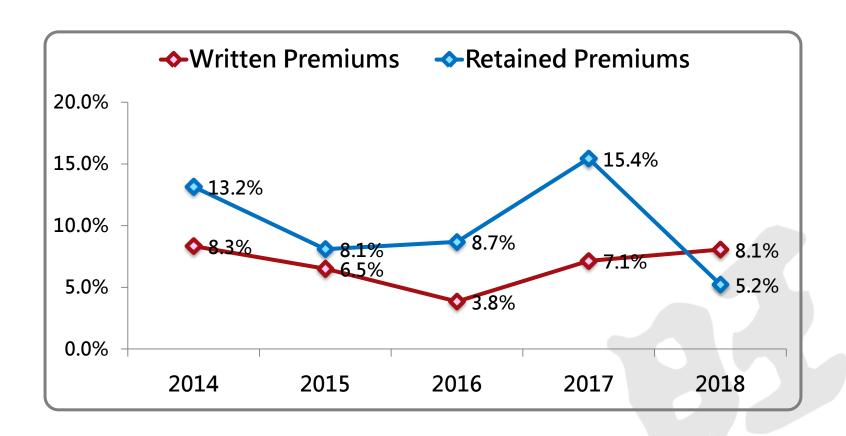
## **Retained Premiums**

UNIT:NT(B)



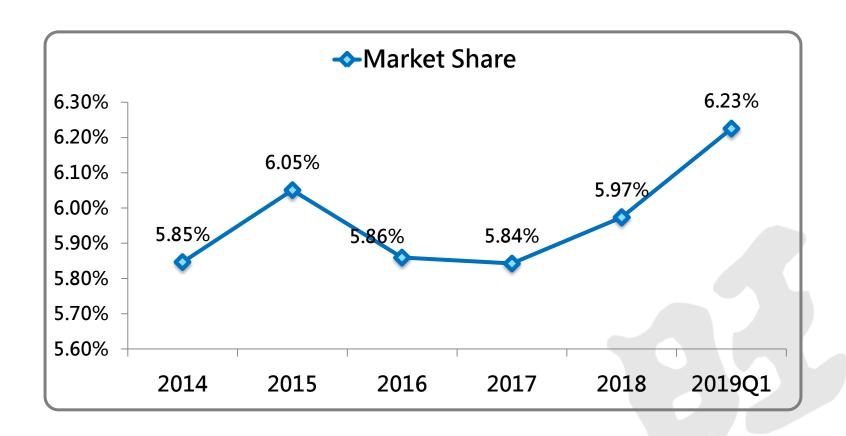


#### **Premiums Growth Ratio**



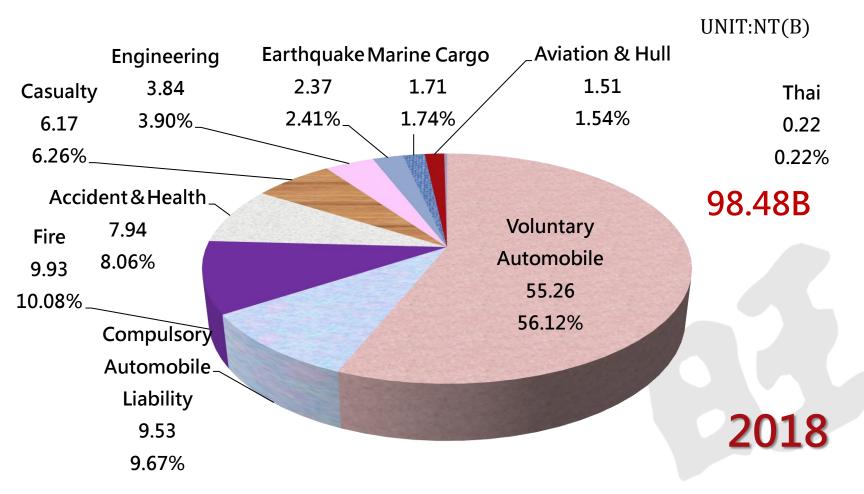


#### **Market Share**





#### **Written Premiums Mix**







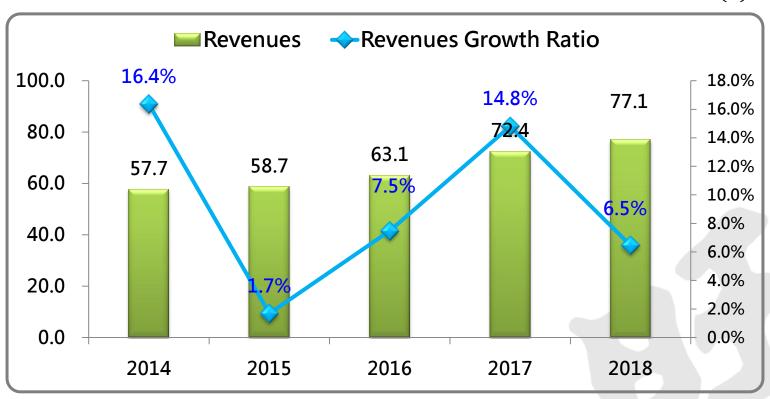
## **Business Performance**





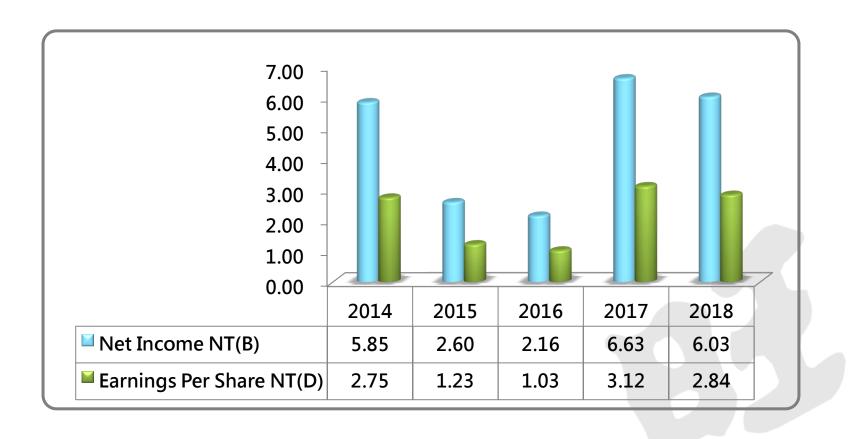
#### Revenues

UNIT:NT(B)





#### **Net Income After Tax**





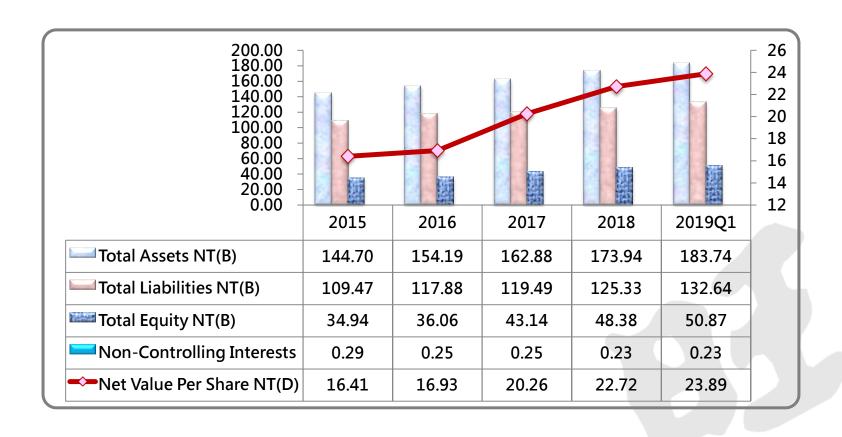


## **Financial Profile**





#### **Balance Sheet**





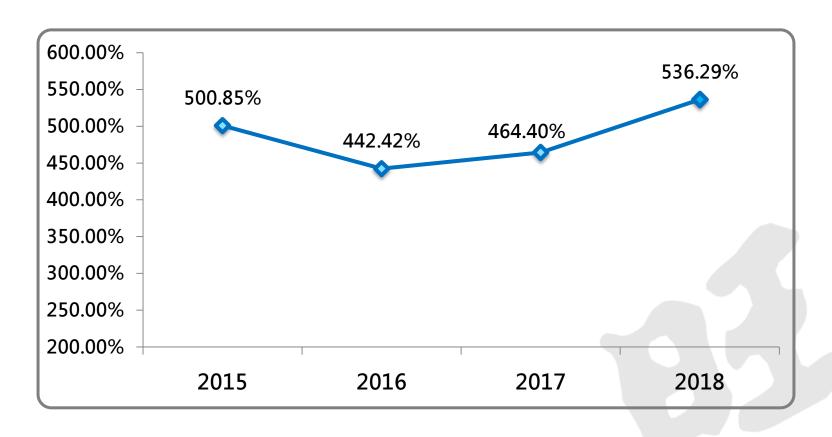
## **Balance Sheet 2019Q1**

UNIT:NT(B)

ASSETS	NT(B)	%	LIABILITIES AND EQUITY	NT(B)	%
Cash and cash equivalents	21.99	11.97%	Accounts payables	12.30	6.70%
Receivables	12.38	6.74%	Current tax liabilities	0.14	0.08%
Current tax assets	0.06	0.03%	Insurance liabilities	116.37	63.33%
Financial assets at fair value t	7.29	3.97%	Provisions	2.15	1.17%
Financial assets at fair value t	17.57	9.56%	Lease liabilities	0.25	0.14%
Financial assets at amortized	12.39	6.74%	Deferred tax liabilities	0.64	0.35%
Other financial assets, net	34.51	18.78%	Other liabilities	0.79	0.43%
Right-of-use asset	0.26	0.14%	Total LIABILITIES	132.64	72.19%
Investment property	8.46	4.60%	Ordinary share	21.30	11.59%
Reinsurance assets	49.42	26.90%	Legal reserve	4.56	2.48%
Property and equipment	10.33	5.62%	Special reserve	17.65	9.61%
Intangible assets	1.28	0.70%	Unappropriated retained earnings	6.48	3.53%
Deferred tax assets	0.01	0.00%	Other equity	0.88	0.48%
Other assets	7.81	4.25%	TOTAL EQUITY	50.87	27.69%
			Non-controlling interests	0.24	0.13%
TOTAL ASSETS	183.74	100.00%	TOTAL LIABILITIES AND EQUITY	183.74	100.00%



## Risk Based Capital Ratio(RBC%)







# **Corporate Social Responsibility**





#### Corporate Social Responsibility (CSR)

- Diversified Board
- **Environmental Compliance**
- Anti-Money laundering /
   Countering the financing of terrorism
   Personal Information Protection



- Offer Customer Complaint Mechanism
- Enhance Digital Financial Service
- Develop Sustainable Products

#### Corporate Governance

Customer Engagement

**CSR** Committee

Social Commitment

- Promote Micro-insurance
- Giving back to Township
- Caring for the society

Employee Care

- Offer Employment Opportunities
- Value Industrial Relations
- Hence Salary Structure
- Enforce Labor Safety
- Enhance high quality training
- Gender equality

- Friendly work Environment
- Energy Saving
- Promote Digital Policies
- Evaluate Supplier Environment

## **Corporate Governance**

- Standard & Poor's
  - A-; Outlook: Stable.
- Taiwan Ratings

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twAA; Outlook: Stable.
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- A.M. Best Company
  - A- (Excellent); Outlook: Stable.
- Ranked 21%-35% of Excellent companies in the 5<sup>th</sup> Corporate Governance Review in May 2019.



## Participations in Corporate Social Responsibility

- Awarded the honor of "Excellence" by FSC (金管會) in the DDos exercise referred to the Implementation of Information security and the enhancement of risk control ability.
- Winning the Patent by virtue of the Company's index-type insurance claims, analysis and statistical feedback system.
- Offering employment opportunities to 13 disabled employees, which 2.6 times higher than the law regulation and 100% infant retention rate.
- Awarded 2018 Good Design CSR REPORT by the Red Advertising.



#### Devoted to the Promotion and Fulfillment of Micro-insurance

- More than 25 charitable organizations, covering 3,803 people benefited.
- Over 1 million NTD has been engaged in the promotion.
- Awarded "Excellence Operating Performance " by FSC in 3 executive years since 2016.









Winter gifts Dinner

Over 700 vulnerable, solitary and marginalized people eat around the table in Kinmen Restaurant, Luo Dong, Yi-Lang with the mayor of Yi-Lang, to enjoy the festival atmosphere of Chinese Lunar Year.









The 6<sup>th</sup> Hao-Tien-Tien Walking together

Working with Syin-lu Social Welfare Foundation (心路基金會) to accompany the disabled to walk out of home to enrich the life happiness in 3 executive years since 2016, around Taipei, Taoyuang, HsinChu and Kaoshiung.





■ 『The 4<sup>th</sup> Yu-Shiang National Wheelchair Badminton Championship』

Working with 社團法人彰化縣肢體傷殘協進會 to hold The 4<sup>th</sup> Yui-Shiang National Wheelchair Badminton Championship in 25、26, August, 2018 in Changhwa for encouraging the disabled going out of home and to exercise for health.





 Caring the pupils from rural areas and participating in art and culture events

Letting over 100 children from disadvantaged families have an opportunity to know more about art.

Continuously caring senior citizens

Improving the living environment and hygiene of the nursing houses in San-Ming District, Taoyuang.





Blood Donation
 Over 1,000 bags of blood
 within 2-time campaign have
 been donated by enthusiastic
 people in Yi-Lang County.

Encourage younger generations to refuse drugs abuse in schools.





# THANK YOU Q&A

